



Island

Sotheby's
INTERNATIONAL REALTY



Informational content brought to you by

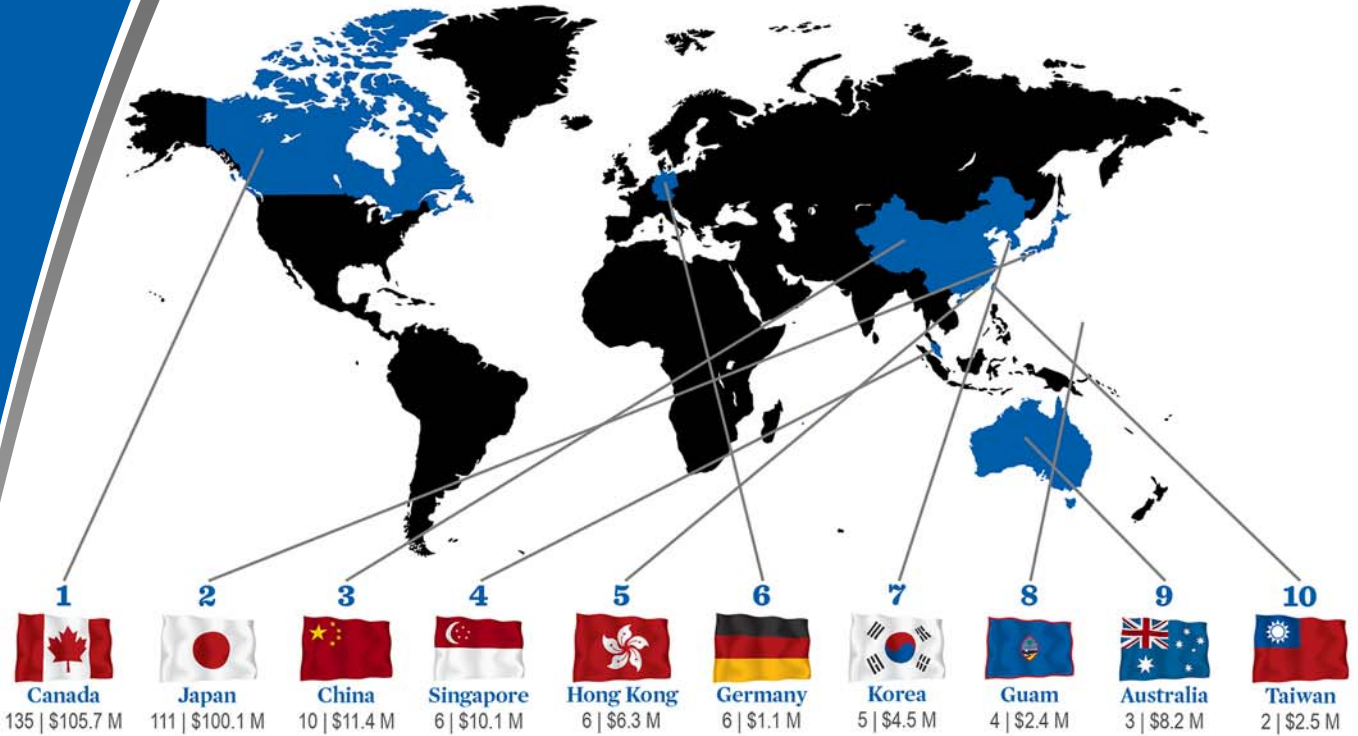
TITLE GUARANTY

A Legacy Built on Promises Delivered

2014 Statewide
Buyer Statistics

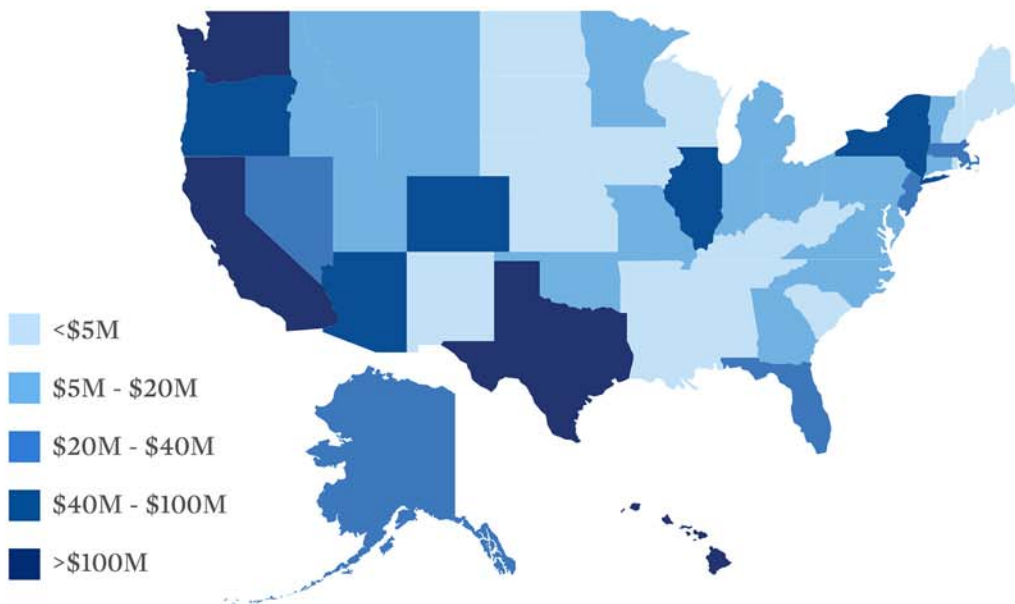
Top Foreign Buyers of Hawaii Property

January - June 2014 (No. Purchases | \$ Amount)



Top US Buyers of Hawaii Property

January - June 2014 (No. Purchases | \$ Amount)



Top 10 States

1. Hawaii (6,191 | \$3.2 B)
2. California (781 | \$606.8 M)
3. Washington (187 | \$147.9 M)
4. Texas (158 | \$100.4 M)
5. Colorado (80 | \$73.7 M)
6. Arizona (70 | \$81.7 M)
7. Oregon (70 | \$41.5 M)
8. Alaska (63 | \$31.9 M)
9. New York (52 | \$94.8 M)
10. Florida (47 | \$35.8 M)

Maui Buyer Statistics

Top Foreign and US Buyers of Maui Property

January - June 2014



1. Canada
62 | \$53,306,315



2. Japan
5 | \$6,720,000



3. Singapore
2 | \$5,474,000



4. Spain
1 | \$290,000



5. France
1 | \$270,000



6. Germany
1 | \$140,000

**F
O
R
E
I
G
N**

South Side

368
\$283,510,051

West Side

356
\$297,410,041

Up Country

261
\$141,186,831

Central

162
\$60,211,106

Molokai

59
\$11,140,650

North Shore

35
\$25,715,566

Lanai

16
\$18,427,066

East Maui

6
\$7,780,400

**U
S**

- Hawaii | 616 | \$285,710,569
- California | 257 | \$194,305,844
- Washington | 71 | \$78,962,922
- Texas | 56 | \$43,319,017

- Colorado | 37 | \$44,541,031
- Oregon | 25 | \$17,370,466
- Arizona | 21 | \$14,644,144
- Alaska | 18 | \$12,230,986

- Illinois | 16 | \$29,559,671
- Michigan | 12 | \$6,879,526
- Florida | 12 | \$5,479,624
- New York | 10 | \$21,942,933

Top Buyers by Region

(No. Purchases / \$ Amount)

Central

1. Canada (1 / \$4.0 M)

- Hawaii (128 / \$46.1 M)
- Texas (10 / \$5.2 M)
- California (8 / \$3.2 M)
- New Jersey (2 / \$1.2 M)
- Colorado (2 / \$1.1 M)

Up Country

1. Canada (2 / \$2.2 M)

- Hawaii (183 / \$83.1 M)
- California (35 / \$20.3 M)
- Washington (7 / \$5.4 M)
- Texas (6 / \$2.6 M)
- Colorado (4 / \$9.7 M)

North Shore

- Canada (1 / \$0.5 M)
- Spain (1 / \$0.3 M)
- France (1 / \$0.3 M)

West Side

- Canada (25 / \$26.5 M)
- Japan (2 / \$1.4 M)
- Singapore (1 / \$1.0 M)
- California (119 / \$100.4 M)
- Hawaii (102 / \$61.2 M)
- Washington (24 / \$25.2 M)
- Colorado (16 / \$6.7 M)
- Texas (14 / \$11.8 M)

- Hawaii (24 / \$15.3 M)
- California (7 / \$7.3 M)
- Texas (2 / \$1.0 M)
- Washington (1 / \$1.6 M)
- Minnesota (1 / \$0.5 M)

Molokai

- Canada (3 / \$0.2 M)
- Germany (1 / \$0.1 M)

- Hawaii (33 / \$5.3 M)
- California (5 / \$0.8 M)
- Alaska (4 / \$2.1 M)
- Texas (4 / \$0.8 M)
- Michigan (2 / \$0.3 M)

Lanai

(No Foreign Buyers)

- California (7 / \$14.8 M)
- Hawaii (7 / \$2.4 M)
- Arizona (1 / \$0.9 M)
- Texas (1 / \$0.4 M)

South Side

- Canada (30 / \$19.8 M)
- Japan (3 / \$5.3 M)
- Singapore (1 / \$4.5 M)

- Hawaii (138 / \$71.5 M)
- California (74 / \$47.0 M)
- Washington (35 / \$46.3 M)
- Texas (19 / \$21.5 M)
- Colorado (13 / \$20.8 M)

East Maui

(No Foreign Buyers)

- Colorado (2 / \$6.3 M)
- California (2 / \$0.4 M)
- Hawaii (1 / \$0.8 M)
- Massachusetts (1 / \$0.4 M)



Statistics provided by Title Guaranty. Information deemed reliable but not guaranteed. All rights to these materials are reserved; no reproduction without prior written consent.

Visit us at www.tghawaii.com

